

Teo Firpo

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Citizenship: Italian/Argentine

Humboldt-Universität zu Berlin
School of Business and Economics
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EDUCATION

- 2020- PhD Candidate in Economics, Humboldt University in Berlin (expected 2026)
- 2016 PGCert in Econometrics, Birkbeck, University of London (Distinction)
- 2015 MSc in Economics and Public Policy, Sciences Po Paris
- 2012 Diplôme du collège universitaire, Sciences Po Paris (Summa Cum Laude – top 2%)

RESEARCH INTERESTS

Economics of innovation, Science of Science, Digitalization, Experimental Economics

WORKING PAPERS

“Do AI skills improve employment chances? Evidence from a field experiment”, with Anastasia Danilov. Available upon request

“Attracting Firms to Government Programs: Theory and Evidence from Randomized Controlled Trials in Tunisia” with F. Münch, F. Scheifele, A. Bouziri, and K. Jomaa. IGL Working Paper No. 24/01

“Green Innovation in Small Firms: Evidence from a field experiment” with Anastasia Danilov

“Promoting internalization of firms through E-Commerce: Evidence from a field experiment in Tunisia” with F. Münch, F. Scheifele, and A. Bouziri

INVITED CONFERENCES AND SEMINARS

- 2023 NBER Summer Institute, Innovation Research Summer Boot Camp, organized by Kevin A. Bryan, Ina Ganguli, Benjamin Jones, Kyle R. Myers, and Heidi L. Williams, Participant with Open Philanthropy Scholarship
- 2023 Workshop on The Funding of Science and Innovation, Polytechnic University of Milan, organized by Reinhilde Veugelers and Chiara Franzoni, Participant (closed event, by invitation only)
- 2021 ‘Lessons from randomisation in research funding’, Swiss National Science Foundation and Research on Research Institute, Invited speaker
- 2019 IGL2019 Conference, Speaker, session on funding experiments
Global Entrepreneurship Conference (GEC), Speaker, talk on field experiments at Ministerial Meeting

- 2018 Harvard Business School IGL2018 Research Meeting,
Discussant, 'Yes I Can! – A Field Experiment on Female Role Model Effects in
Entrepreneurship' by L. Bechtold and L. Rosenthal Huber

OTHER PROFESSIONAL EXPERIENCE

- 2023- Ministry of Enterprises and Made in Italy (Rome, Italy),
2025 Expert in Industrial Policy, Digitalization and High-Tech Sectors
- 2022- Ministry of Technological Innovation and the Digital Transition (Rome, Italy),
2023 Adviser in the staff of Minister Colao
- 2015- Nesta,
2022 Senior Researcher (from 2018, previously Researcher)

TEACHING

- 2024 Empirical Methods in Management (Undergraduate level), Humboldt University in
Berlin (Prof. Anastasia Danilov),
Second lecturer
- 2015 Monetary Policy (Undergraduate level), Sciences Po Paris (Prof. Jean Barthélemy),
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GRANTS AND SCHOLARSHIPS

- 2023 NBER Summer Institute, Innovation Research Summer Boot Camp,
Scholarship from Open Philanthropy
- 2022- International Growth Centre, SGB Evidence Fund (£30,000),
2024 (with F. Münch, F. Scheifele, & A. Bouziri)
- 2022- German Corporation for International Cooperation (€65,000),
2024 (with F. Münch, F. Scheifele, & A. Bouziri)

BOOK CHAPTERS AND POLICY PUBLICATIONS

Bendiscioli, S., Firpo, T., Bravo-Biosca, A., Czibor, E., Garfinkel, M., Stafford, T., Wilsdon, J.,
Buckley Woods, H. (2022). 'The Experimental Research Funder's Handbook', Research on
Research Institute Report, <https://doi.org/10.6084/m9.figshare.19459328.v3>

Firpo, T., Mireles, M. (2020). 'Currents and Crosscurrents in Litigation of Universities and
Nonprofit Related Patents: Is There a Coming Wave of Patent Litigation Involving Those
Patents?', in J. H. Rooksby (Ed.), Research Handbook on Intellectual Property and Technology
Transfer (pp. 309-323), Edward Elgar Publishing, <https://doi.org/10.4337/9781788116633.00024>

Firpo, T., Phipps, J. (2019). 'Running experiments in innovation and growth policy: What can we
learn from recent experience?', *fteval Journal for Research and Technology Policy Evaluation*,
47: 46-50, <https://doi.org/10.22163/fteval.2019.328>

Firpo, T., Mireles, M. (2018). 'Monitoring Behavior: Universities, Nonprofits, Patents and
Litigation', *SMU Law Review*, 71(2):505, ISSN:1066-1271

Bravo-Biosca, A., Firpo, T. (2018). 'The Time Has Come for Policy Experimentation', in M. Andersson and J. Eklund, Navigating Under Uncertainty: Entrepreneurship, Innovation and Experimental Policy, Swedish Economic Forum Report

Edovald, T., Firpo, T. (2016). 'Running Randomised Controlled Trials in Innovation, Entrepreneurship and Growth: An Introductory Guide', Nesta Report

OTHER SKILLS

Languages	English (fluent), Spanish (native), Italian (native), French (fluent), German (basic)
Computer skills	Stata, Python, R, Latex, oTree